

NISVAN ERKAL

ADDRESS

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RESEARCH AND TEACHING FIELDS

Industrial Organization, Economics of Innovation, Microeconomics, Experimental Economics

EMPLOYMENT

Senior Lecturer, Department of Economics, University of Melbourne, August 2008-present.

Lecturer, Department of Economics, University of Melbourne, January 2003-August 2008.

Research Associate, Intellectual Property Research Institute of Australia (IPRIA), University of Melbourne, January 2003-present.

Visiting Scholar, University of California, Berkeley, July 2007-January 2008.

EDUCATION

Ph.D. Economics, University of Maryland at College Park, 2002
Dissertation: Essays on Innovation, Diffusion, and Product Choice
Committee Co-Chairs: Rachel E. Kranton and Daniel R. Vincent

M.A. Economics, University of Maryland at College Park, 2001

B.A. Philosophy and English Literature, Macalester College, 1994

PUBLICATIONS

Journals

“Welfare-Reducing Mergers in Differentiated Oligopolies with Free Entry,” with Daniel Piccinin, *Economic Record*, forthcoming.

- “Cooperative R&D under Uncertainty with Free Entry,” with Daniel Piccinin, *International Journal of Industrial Organization*, forthcoming.
- “Propensities to Engage in and Punish Corrupt Behavior: Experimental Evidence from Australia, India, Indonesia and Singapore,” 2009, with Lisa Cameron, Ananish Chaudhuri and Lata Gangadharan, *Journal of Public Economics*, 93(7-8), 843-851.
- “Subject Pool Effects in a Corruption Experiment: A Comparison of Indonesian Public Servants and Indonesian Students,” 2009, with Vivi Alatas, Lisa Cameron, Ananish Chaudhuri, and Lata Gangadharan, *Experimental Economics*, 12(1), 113-132.
- “Gender and Corruption: Insights from an Experimental Analysis,” 2009, with Vivi Alatas, Lisa Cameron, Ananish Chaudhuri, and Lata Gangadharan, *Southern Economic Journal*, 75(3), 663-680.
- “Buyer-Supplier Interaction, Asset Specificity, and Product Choice,” 2007, *International Journal of Industrial Organization*, 25(5), 988-1010.
- “The Decision to Patent, Cumulative Innovation, and Optimal Policy,” 2005, *International Journal of Industrial Organization*, 23(7-8), 535-562.
- “Optimal Licensing Policy in Differentiated Industries,” 2005, *Economic Record*, 81(252), 51-64.
- “On the Interaction between Patent and Trade Secret Policy,” 2004, *Australian Economic Review*, 37(4), 427-435.

Book chapters

- “Hotelling’s Model of Spatial Competition,” to appear in M. Blaug and P. Lloyd (Eds.), *Famous Figures and Diagrams in Economics*, Cheltenham: Edward Elgar.

WORKING PAPERS

- “Scarcity of Ideas and R&D Options: Use it, Lose it or Bank it,” with Suzanne Scotchmer, NBER Working Paper No. 14940. (*under review*)
- “Relative Earnings and Giving in a Real-Effort Experiment,” with Lata Gangadharan and Nikos Nikiforakis. (*under review*)
- “An Experimental Analysis of Dynamic Incentives to Share Knowledge,” with Cary Deck. (*under review*)

“Cultural Transmission of Work-Welfare Attitudes and the Intergenerational Correlation in Welfare Receipt,” with Deborah Cobb-Clark and Juan Baron, IZA Discussion Paper No. 3904. (*under review*)

“Scarcity of Ideas and Options to Invest in R&D,” with Suzanne Scotchmer, University of California, Berkeley, Department of Economics, Working Paper 07-348.

“Optimal Sharing Strategies in Dynamic Games of Research and Development,” with Deborah Minehart, US DOJ, Antitrust Division, EAG Discussion Papers, EAG 07-7. (*under review*)

“Horizontal Mergers with Free Entry in Differentiated Oligopolies,” with Daniel Piccinin, University of Melbourne, Department of Economics, Research Paper #976.

“Generic Prescription Drug Markets: Price, Concentration, and Market Dominance,” with Lane Koenig, November 1998.

WORK IN PROGRESS

“Recursive Contracts, Rat Races, and Rent Dissipation: Theory and Experimental Evidence,” with Peter Bardsley, Nikos Nikiforakis and Tom Wilkening.

“Identity and Group Conflict,” with Raja Kali.

“Syndication and Termination of Viable Competing Projects,” with Simona Fabrizi and Steffen Lippert.

TEACHING

Experience

University of Melbourne: Industrial Organization (316-616/409), Industrial Economics (316-303), Diploma Microeconomics (316-804).

University of Maryland: Industrial Organization (undergraduate), Intermediate Microeconomics (undergraduate).

Awards

Dean’s Certificate for Excellence in Teaching, Faculty of Economics and Commerce, University of Melbourne, 2007, 2008.

Outstanding Lecturer Award, Faculty of Economics and Commerce, University of Melbourne, 2006.

Departmental Teaching Award, Department of Economics, University of Maryland,

Spring 2001.

STUDENT SUPERVISION

Ph.D.: Rosemary Humberstone (in progress), Vicar Valencia (first job at RMIT), Christian Roessler (first job at the University of Queensland)

Masters: Andrew Clausen (2005 – joined the PhD program at the University of Pennsylvania)

Honours: Matt Donazzan (2009), Simone Si-Yin Wong (2009), Daniel Clifton (2008), Sam Dean (2007), Mark Chicu (2006 – joined the Ph.D. program at Northwestern University), Greg Moran (2006), Leng Lee (2005 – joined the Ph.D. program at Oxford University), Daniel Piccinin (2005), Patrick Ho (2004), Rosemary Humberstone (2004 – joined the Ph.D. program at the University of Melbourne), Claire K. McNees (2004)

RESEARCH GRANTS

Australian Research Council Discovery Grant, “Relative Income, Social Preferences, and Charitable Giving: An Experimental Analysis,” 2010-2012 (joint with Lata Gangadharan and Nikos Nikiforakis).

Australian Research Council Discovery Grant, “Scarcity of Ideas and Design of Optimal Incentive Schemes for Innovation,” 2009-2011.

Royal Society of New Zealand, Marsden Fund, “Venture Capitalists and Intellectual Property,” 2009-2011 (joint with Simona Fabrizi and Steffen Lippert).

Australian Research Council Discovery Grant, “The Economics of Corruption and Institutional Change: Theory and Experiments,” 2006-2008 (joint with Lata Gangadharan, Lisa Cameron, and Ananish Chaudhuri).

Australian Research Council Linkage Grant, “Designing Innovative Allocation Mechanisms for Public Policy,” 2006-2008 (joint with Peter Bardsley, Charlotte Duke, Lata Gangadharan and Jim Mirrlees from the University of Melbourne, and 5 external partner investigators).

Early Career Researcher Grant, University of Melbourne (2006).

Faculty of Economics and Commerce Research Grant, University of Melbourne (2007, 2005, 2004, 2003).

Faculty of Economics and Commerce Seeding Grant, University of Melbourne (2004).

Faculty of Economics and Commerce Visiting Scholar Award (2007, 2005).

HONOURS AND AWARDS

Graduate Fellowship, University of Maryland, College Park.

Graduate Assistantship, University of Maryland, College Park.

Phi Beta Kappa.

John M. Dozier Award in Economics, Macalester College.

B.A., *Magna Cum Laude*, Macalester College.

Lowell Thomas Endowed and Harry Scherman Awards in English Lit., Macalester College.
Academic Scholarship, Macalester College.

CONFERENCE PRESENTATIONS

Pacific Rim Innovation Conference, Melbourne, Australia, 2010
North American ESA Conference, Tucson, AZ, USA, 2009
International Industrial Organization Conference, Boston, MA, USA, 2009
Summer Workshop in Industrial Organization, Auckland, New Zealand, 2009
American Economic Association Annual Meetings, San Francisco, CA, USA, 2009
Australasian Experimental Economics Workshop, Melbourne, Australia, 2008
Research Symposium on the Economics and Law of the Entrepreneur, Searle Center on Law, Regulation, and Economic Growth, Northwestern University, Chicago, IL, USA, 2008
North American Summer Meetings of the Econometric Society, Pittsburgh, PA, USA, 2008
International Industrial Organization Conference, Arlington, VA, USA, 2008
North American Summer Meetings of the Econometric Society, Durham, NC, USA, 2007
Conference on Innovation and Competition in the New Economy, University of Milan, Bicocca, Italy, 2007 (plenary session)
American Economic Association Annual Meetings, Chicago, IL, USA, 2007
Australasian Meeting of the Econometric Society, Alice Springs, Australia, 2006
North American Summer Meetings of the Econometric Society, Minneapolis, MN, USA, 2006
Midwest Economic Theory Meetings, East Lansing, MI, USA, 2006
International Industrial Organization Conference, Boston, MA, USA, 2006
Industry Economics Conference, Melbourne, Australia, 2005
Australian Conference of Economists, Melbourne, Australia, 2005
International Industrial Organization Conference, Atlanta, GA, USA, 2005
Summer Workshop in Industrial Organization, Auckland, New Zealand, 2005
Australian Economic Theory Workshop, Auckland, New Zealand, 2005
Australasian Meeting of the Econometric Society, Melbourne, Australia, 2004
International Industrial Organization Conference, Chicago, IL, USA, 2004
Australian Economic Theory Workshop, Melbourne, Australia, 2004
Annual Congress of the European Economic Association, Stockholm, Sweden, 2003
Annual Conference of EARIE, Helsinki, Finland, 2003
North American Summer Meetings of the Econometric Society, Evanston, IL, USA, 2003
Australian Economic Theory Workshop, Sydney, Australia, 2003

INVITED SEMINAR PRESENTATIONS

Australian National University (Economics and RSSS); Curtin University; Deakin University; La Trobe University; Intellectual Property Research Institute of

Australia (IPRIA); Monash University; University of Adelaide; University of Arizona; University of Arkansas; University of California, Berkeley (Haas and ARE); University of Colorado at Boulder; University of Maryland, College Park; University of Melbourne; University of Missouri, Columbia; University of New South Wales; University of Oregon; University of Queensland; University of South Australia; University of Sydney; University of Virginia; University of Western Australia, US Department of Justice.

PROFESSIONAL ACTIVITIES AND SERVICE

Committee work

Supervisor of the Experimental Economics Laboratory at the University of Melbourne, 2009.

Steering Committee, Experimental Economics Laboratory, University of Melbourne, 2007-2009.

Selection Committee for Level B and C Academic Staff, University of Melbourne, 2007-2008.

Selection Committee for Level B and C Academic Staff, University of Melbourne, 2005-2006.

SSPL Committee, Faculty of Economics and Commerce, University of Melbourne, 2005.
Economics Departmental Committee, University of Melbourne, 2005.

Working Party on Peer Review of Teaching, Department of Economics, University of Melbourne, 2004.

Equal Opportunity for Women in the Workplace Committee, Faculty of Economics and Commerce, University of Melbourne, 2004.

Selection Committee for Level B and C Academic Staff, University of Melbourne, 2003-2004.

Conference organization

Local Committee, Asia-Pacific ESA Meetings, 2010.

Program Committee, 28th Australian Economic Theory Workshop, 2010.

Scientific Committee, Pacific Rim Innovation Conference, 2010.

Co-organizer, 3rd Australasian Experimental Economics Workshop, 2008 (with Lata Gangadharan and Nikos Nikiforakis).

Program Committee, Australasian Meeting of the Econometric Society, 2006.

Co-organizer, 22nd Australian Economic Theory Workshop, 2004 (with Stephen King).

Other

Department of Primary Industries Honours Scholarships Selection Committee, 2009.

Coordinator, Economic Theory Seminar Series, Department of Economics, University of Melbourne, 2008-2009.

University of Melbourne Representative, Australian Research Council Economic Design Network (EDN), 2006, 2007.

Speaker, Faculty of Economics and Commerce Town & Gown Reception, December 2005.

Speaker, BushTender and Beyond Workshop, University of Melbourne, 2005.

REFEREE WORK

Academy of Management Review, American Economic Review, Asia Pacific Management Review, Australian Research Council, Bulletin of Economic Research, Economic Inquiry, Economic Modelling, Economic Record, Economic Theory, Experimental Economics, Information Economics and Policy, International Economic Review, International Journal of Industrial Organization, Journal of Economic Behavior and Organization, Journal of Economics and Management Strategy, Journal of International Trade and Economic Development, Management Science, National Science Foundation, New Zealand Economic Papers, Rand Journal of Economics, Rationality and Society, Research Policy.

PERSONAL INFORMATION

Turkish-Australian dual citizen.